

## **Personal Assistant for Dr. Del**

1. Contact a Private Christian School, PCS, with a series of phone calls and emails to determine IF the PCS is a prospect for Triad Math, Inc., TMI.

Ask an initial question;

Would your school like to Significantly Improve the Math Education you are providing your students, IF it could be done cost effectively and with No Risk?

**Be sure that the Leader of the School answers this question.**

You may have to make several phone calls to be sure the Leader has answered this question. If No, you might ask "Why not?" "What would your Parents and Students think?" Tell it like it is. Pull no punches. Do the Leader a Favor.

If Yes, here are three more questions.

1. Are you teaching your students starting in about the 8<sup>th</sup> Grade How to Master the Use of a Scientific Calculator, like the TI-30Xa, to perform arithmetic calculations which are necessary for learning Practical Algebra, Geometry, and Trigonometry? \_ \_ \_ [Great for students who dislike Math for any reason.]

2. Are you teaching your students Practical Algebra, Geometry, and Trigonometry in about One Semester to give them a proper Foundation for future Math Studies, and to be prepared for entering into any technical training program or the military, especially if they aren't going to College? \_ \_ \_ [High Paid Technical Career!]

3. Are you teaching your students who are interested in Science or Engineering STEM Math utilizing the 21<sup>st</sup> Century Tool, *Wolfram Alpha*? \_ \_ \_ [STEM Math includes PreCalculus Math, and both Differential and Integral Calculus, and Differential Equations! Well prepared for MIT or Cal Tech!]

If you answered Any of these three questions, NO, then You should learn all about Triad Math's Six Tier Program. You may learn all about how it will cause Your School to answer Yes to all three of these questions at:

<http://www.triadmathinc.com/school/>

You might start with the video interview with Aaron Farley, Math Teacher and Headmaster at Grace Christian Academy near the bottom of the webpage.

If you are interested in Vastly Improving Your School's Math Education, while lowering your costs, thanks to several wonderful 21<sup>st</sup> Century Technologies simply schedule a ZOOM meeting with Dr. Del. And, then Prove all of this is possible with No Risk.

Contact me at: CONTACT INFO for Personal Assistant

To get you ready for our interview you probably should learn what it is that I will be selling to the Prospects you generate.

Here is My Pitch to a Prospect.

[https://www.youtube.com/watch?v=alKsv\\_-zIEw&feature=youtu.be](https://www.youtube.com/watch?v=alKsv_-zIEw&feature=youtu.be)

You don't have to make this Pitch.

But, you should know what it is TWI is selling.

Someday, later on, You might be able to make this Pitch too, and then sign up Schools as customers.

But, first, Prospecting which is much easier to begin with.